#### Case Study:

# SOIL STABILIZATION INNOVATIONS INC.

Haul Road & Dust Control Solutions

#### Introduction

**Soil Stabilization Innovations** (SSI) is America's premium brand for dust control & haul road management programs. SSI is associated with FATbit since 2015. FATbit has developed their two different websites and is affiliated with them for improving their web presence as well, and journey since then is abiding.

#### **Bottlenecks**

- Client had changed the brand name & domain name. So the major challenge was regaining the old reputation & optimizing the old domain to rank in search results.
- Brand Name "Soil Stabilization Innovations" was highly competitive and other brands were ranking higher in search results.
- Since their business model is traditional, there is stiff competition in organic search results. On some keywords there was a direct competition with Amazon in search results.
- Their business presence wasn't very with the new brand name.

#### Light at the End of the Tunnel

We aligned ourselves with the client's business objectives and developed a keyword strategy to publish future proof content that would help to create long-term value, position the brand higher in the industry, generate leads and ultimately convert them into clients.

We made several SEO changes on the old and the new domain to establish the connection between the two. We took charge of every aspect of the website and it was evident that the organic traffic gained by the website was the outcome of SEO work we were executing. We recommended the best SEO practices at every step of the way and the results were impressive.

#### **Our Strategies**



- 1. Website optimization activities such as Meta tags optimization, schema codes, header tags optimization, etc.
- 2. Google My Business profiles optimization with the right keywords and other details to rank high in Google Maps results.
- 3. Created video/slides/infographics to promote the business services information
- 4. Published guest posts on third-party blogging sites
- 5. Targeted Keywords (Soil stabilization company, Dust control products for roads, dust control solutions,

etc.)

#### Comparison of website performance on queries from 2018 to 2019



## **The Outcomes**

- We accomplished our primary goal to achieve website ranking in targeted keywords on Google maps and search results.
- Brand visibility has improved considerably and website domain, assets started appearing on top SERPs when brand name is searched.
- Brand name was mentioned among the top citations sites.



yataşe	Yelp View Listing	Soil Stabilization Innovations	79405 Hwy 111, La Quinta, CA 92253	9096578817
	MapQuest View Listing	Soil Stabilization Innovations	79405 Highway 111, La Quinta, CA 92253	9096578817
100 Conjunction	Superpages View Listing	SOIL STABILIZATION INNOVATIONS	79405 Ca-111 Ste 9-260	9096578817

### Wall of Fame





FATbit Technologies is a comprehensive web solutions company. Established in 2004, we focus on providing optimum solutions for eCommerce businesses. Our services range from providing turnkey eCommerce marketplace solutions to effective digital marketing services, customized website design & development, iOS & android app development.

We combine our industry experience with latest market insights by following agile process to bring about a usercentric and goal-oriented search engine optimization plan. We excel at devising personalized SEO strategy to optimize your page visits, together with conversions. www.fatbit.com

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